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# LABOR PRODUCTIVITY IN FOOD MANUFACTURING

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## LABOR PRODUCTIVITY IN FOOD MANUFACTURING

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Labor productivity--output per manhour--in factories processing farm-originated foods increased 85 percent from 1947 to 1967, according to recent estimates (table 9). 1/ In other words, only 54 percent as many man-hours were required per unit of output in 1967 as in 1947. Except for a small decline in 1948 and no change in 1951, output per manhour has increased every year since 1947.

Output of factories processing farm foods increased 71 percent from 1947 to 1967 (preliminary estimate). 2/ Except for a small decrease in 1948 and no change in 1957, factory output increased in every year.

The larger increase in output per man-hour than in total output resulted in in a decline (8 percent) in total man-hours worked in food manufacturing during 1947-67. All industries except processed fruits and vegetables had a decline in number of man-hours.

During 1947-67, output per man-hour in food manufacturing increased at an average annual rate of 3.5 percent, with gains in all food-manufacturing industries (table 10). The sugar industry had the largest average increase (4.9 percent). Other industries having above-average increases were dairy products, grain mill products, meat products, and processed fruits and vegetables. Bakery products had the smallest increase (2.2 percent).

# Comparison of 1947-56 to 1957-67

Labor productivity in food manufacturing increased at a faster rate in the

past decade than during the previous decade. During 1957-67, output per manhour rose by 3.8 percent per year, compared with 2.7 percent during 1947-56. During 1957-67, all industries, except processed fruits and vegetables and sugar products, had larger rates of increase in output per man-hour than during 1947-56.

Increases in labor productivity in the grain mill and bakery industries during 1957-67 were almost triple the rates during 1947-56. The confectionery industry almost doubled its rate of growth in labor productivity. Smaller, but significant, gains also occurred in the meat and dairy-manufacturing industries between 1947-56 and 1957-67.

The processed-fruits-and-vegetables industry had the largest annual increase in factory output in both periods, 5.0 percent during 1947-56, and 4.6 percent in 1957-67. The sugar-products industry also had an annual increase of 4.6 percent in 1957-67.

Dairy-products industry had comparatively large annual decreases in the number of man-hours-2.6 percent during 1947-56, and 2.5 percent during 1956-67.

#### Comparison With Other Sectors

The average annual rate of growth in output per man-hour in 1957-67 was higher for food-manufacturing industries than for all manufacturing industries and for the entire private sector of the economy.

2/ The output index (table 9) measures the approximate value added by manufacturing

in constant dollars (net physical output).

<sup>1/</sup> Data in this article are regularly computed by the Economic Research Service. A comprehensive report, including a discussion of methods, sources and limitations of the data, was published in Output per Man-Hour in Factory Processing of Farm-Food Products, by William H. Waldorf, Tech. Bull. 1243, ERS, U.S. Dept. of Agr., Washington, D.C., May 1961 (out of print). Data are for manufacturing establishments primarily engaged in processing domestically produced farm foods except fluid milk, cream, and eggs which were excluded because of incomplete data. Factory processing of imported foods, seafoods, and other foods not originating on domestic farms and manufacture of alcoholic and nonalcoholic beverages also were excluded.

Table 9.--Output per man-hour, output, and total man-hours in manufacturing farm-originated foods, by industry,  $1947-67 \ \underline{1}/$ 

(1957-59=100)	Processed fruits and vegetables 5/	: Output : per man- : hour 6/	68 68 73 74 74 81	1/89 90 95 103 8/98	104 109 116 125 123	128
		Man- hours	101 97 94 95 100	1/96 94 95 100 100	101 103 104 104 102	108
		Output	66 69 70 83 83 83	85 102 102 98	105 112 121 130 126	137 145 150
	Manufactured dairy products 4/	Output per man- hour 6/	66 72 72 69 70	1/72 78 81 87 92 8/103	1006 1133 1233 142	146 140 144
		Man- hours	139 129 116 123 115	Z/116 106 108 107 106 8/97	100 98 92 85 84	822 84 83
		Output	778887 778847 778	883 831 100 100	103 106 111 114 115	120 117 120
	Meat products 3/	: Output : per man- : hour 6/	77 73 75 72 74	17.82 85 93 8/99	105 111 116 120 128	134 143 147
		Man- hours	106 101 104 104 107 109	1/106 105 107 111 1:05 8/98	98 93 93 94 95 95 95 95 95 95 95 95 95 95 95 95 95	0880
		Output	81 74 76 77 81	87 89 89 103 101	102 107 108 110 116	121 126 132
	2/	: Output : per man- : hour 6/	74 788 788 788	1/86 88 93 93 8/100	104 107 112 118 125	130
	All foods	Man- hours	104 102 101 102 104 106	Z/100 99 101 103 103 8/99	1000	888
	A	Output	748 841 841	879868	104 107 111 116 118	125 129 133
		Year	1947 1948 1949 1950 1951	1953 1954 1955 1957 1957	10001	1985

Data for 1964-67 are preliminary.

chortening and cooking oils, margarine, macaroni, and spaghetti, as well as industry groups shown in this table. The series includes food manufacturing in Alaska and Hawaii since 1958. 3/ Includes meat-packing plants and establishments specializing in prepared meat products. 4/ Includes establishments primarily engaged in manufacturing creamery butter, natural cheese, concentrated milk, 2/ Includes poultry-dressing plants and establishments primarily engaged in manufacturing pickles and sauces. 6/ Computed from unrounded figures. I/ Census Bureau revised sampling plan and universe in annual survey of manufacturing in 1953. Thus, data for 1953 and later years are not strictly comparable with those for earlier years.  $\beta_1$  Le. for all industry groups cover Alacka and Hawaii starting with 1958. Post 1958 years have been made comparable with earlier 5/ Includes establishments primarily 1/ Man-how indexes for all employees and hours worked; figures for 1948 and 1967 interpolated from Bureau of Labor Statistics data on all employees and hours paid for. 2/ Includes poultry-dressing plants and establishments primarily engaged in manufactur lee cream and ices, and special dairy products; excludes processing of fluid milk and cream. 5/ Includes establishments primar engaged in canning fruits and vegetables, dehydrating fruits and vegetables, and manufacturing

Table 9.--Output per man-hour, output, and total man-hours in manufacturing farm-originated foods, by industry, 1947-67 1/--Continued

	ery 12/	: Output : per man- : hour 6/	77 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	1/87 85 83 85 85 87100	105 108 110 110 122	126 132 140
	Confectionery	Man- hours	118 122 118 125 105	1/104 101 103 105 101 8/100	101	99 99 95
	Sugar 11/	Output	800 800	10000000000000000000000000000000000000	104 107 110 111 116	124 131 134
		: Output : per man- : hour 6/	679 4 888 64	1/68 86 82 99 99 197	107 111 126 135	130 136 142
		Man- hours	137 118 111 124 116	7/122 104 97 95 98 8/101	101 99 102 98 107	108
59=100)		Output	7697 7697 7697	88888 800 800 800 800 800 800 800 800 8	108 110 118 123 145	140 143 140
(1957-59=100	Bakery products 10/	: Output : per man- : hour 6/	808888	Z/95 94 94 95 96 8/101	102 103 106 110 120	127 128 132
		Man- hours	97 101 100 100 104 106	7/96 97 98 100 100 8/100	101 109 98 98 92	990 980
		: Output	88888	8188881	103	115
	Grain-mill products 9/	Output per man- hour 6/	77 75 75 75 71	1/77 85 83 88 95 8/101	104 108 1114 120 135	139 143 142
		Man- hours	123 117 111 111 122	Z/112 102 106 104 101 8/99	101	000 000
	Grain-	Output	768888888 66888888888888888888888888888	88 88 92 100 100	105 109 114 125 125	129 131 131
	••	Year	1947 1948 1949 1950 1951	1953 1954 1955 1956 1957	1959 1960 1962 1963 1964	1965 1966 1967

9/ Includes establishments primarily engaged in manufacturing flour and meal, cereal products, rice milling, blended and prepared flour, and corn wet milling products. 10/ Includes establishments primarily engaged in manufacturing biscuits and crackers, wholesale bakeries, grocery chain bakeries, home-service bakeries, and retail multi-outlet bakeries (excluding nonbaking outlets except those retail units at the same location as the bakery). In 1954, establishments which were part of a chain and were producing for direct sale on premises were reclassified from the Census of Manufacturers to the Census of Retail Trade; however, this did not significantly affect comparability of series between 1947 and 1954. Establishments which bake primarily for direct sale to consumers are not included. 11/ Includes establishments primarily engaged in manufacturing raw cane sugar from domestically grown cane and plants mainly engaged in the production of beet sugar. 12/ Includes establishments primarily engaged in manufacturing Data for 1964-67 are preliminary. candy and other confections. MTS-171 NOVEMBER 1968

Table 10.--Average annual change in output per man-hour, output, and total man-hours in manufacturing farm-originated foods, by industry, 1947-67 1/

	:	1947-	67	:	1947	-56	:	1957	-67
		:hours	:Output : per : man- : hour	:Out- :put	: Man- :hours		:Out- :put	: Man- :hours	
	Pct.	Pet.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
All farm foods	3.0	4	3.5	2.5	2	2.7	3.3	<b></b> 6	3.8
Meat products		-1.0 -2.3	4.0 4.8	3.4	.6 -2.6	2.7	3.0 2.2	-1.3 -2.5	4.4
tables	2.6 1.7 4.1	.6 -1.4 5 -1.0 -1.1	3.7 4.1 2.2 4.9 3.4	5.0 2/ 1.0 1.3 2	2 -1.5 1 -3.0 -2.1	1.2	4.6 3.4 2.1 4.6 3.3	1.0 -1.1 -1.2 .7 4	3.6 4.5 3.4 4.0 3.7

<sup>1</sup> Based on table 9.

In contrast, during 1947-56, the annual rate of growth was lower for food manufacturing than for all manufacturing and for the private sector. Annual rates of growth in labor productivity in the private sector of the economy are shown below: 3/

	1947-67	1 <b>947-</b> 56 Percent	1957 <b>-</b> 67
Total	3.2 2.7	3.6 2.9	3·3 2·9
Manufacturing:		, _	,
All	2.9	3.1	3.5
Farm-food	3.5	2.7	3.8

## Factors Affecting Output Per Man-Hour

Several factors have contributed to the postwar rise in labor productivity. Improvements in technology have probably been the most outstanding factors. Many technological innovations have been adopted, such as cattle-on-the-rail dressing system, continuous processes, automation, and conveyorization. Development of new products utilizing new technologies may also have helped raise output per man-hour. The adoption of technological improvements has resulted in a substitution of capital for labor, and involved an increase in expenditures for plant and equipment.

Expenditures for new plant and equipment by all firms manufacturing food and beverages averaged \$1.35 billion during 1965-67, up 78 percent from 1954-56. 4/ Expenditures were relatively stable throughout the 1950's, increased slowly in the early 1960's, and accelerated in the mid-1960's.

Expenditures by the food-and-kindred-products industry on research and

<sup>2/</sup> Less than 0.1 percent increase.

<sup>3/</sup> Average annual rates of growth in output per man-hour worked in the private sector were computed from annual estimates by the Bureau of Labor Statistics reported in Handbook of Labor Statistics, 1968. All average annual rates of change were obtained by fitting exponential curves by least squares (Glover's method) to annual data.

4/ Office of Business Economics, 1967 Business Statistics, Washington, D.C., 1968, p. 9.

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development amounted to \$166 million in 1966, an increase of 159 percent over 1956. 5/ The food-and-kindred-products industry also benefited from expenditures for research and development by the chemical industry, food machinery industry, electrical industry, universities and Government agencies.

Along with the technological changes, an improvement in the quality of management and labor has also contributed to higher labor productivity. This has resulted from increased emphasis on education and on-the-job training.

<sup>5/</sup> Estimates from National Science Foundation.





